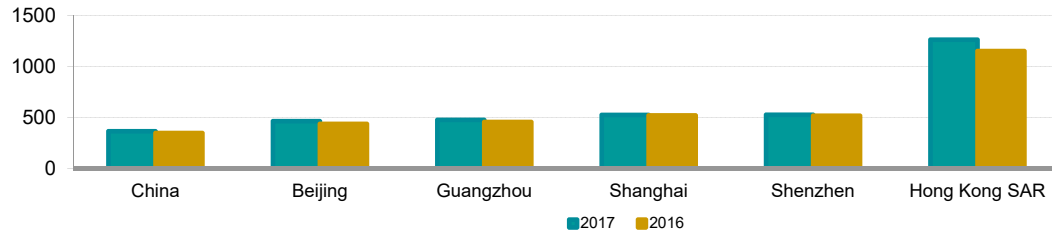
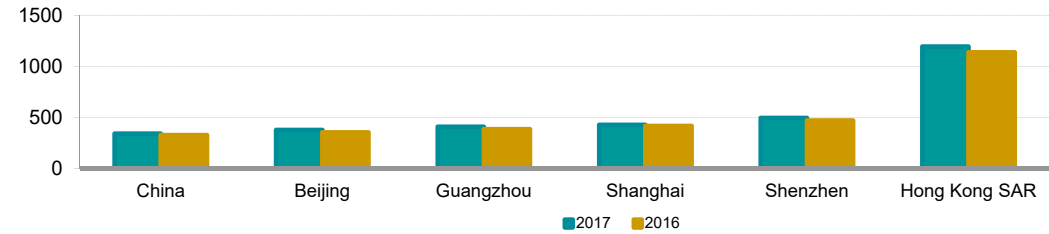


RevPAR Current month - March 2017 vs. March 2016



RevPAR Year to Date - March 2017 vs. March 2016



| | Currency | | Current Month - March 2017 vs March 2016 | | | | | | | | | | | | | Year to Date - March 2017 vs March 2016 | | | | | | | | Participation | | | | | | |
|---------------|----------|--------|--|------|----------|----------|----------|----------|--------------------------------|------|--------|----------|------------|-----------|-------|---|----------|----------|----------|----------|------------------------------|------|--------|---------------|------------|-----------|--------|--------|---------|--------|
| | ISO Code | Rate | Occ % | | ADR | | RevPAR | | Percent Change from March 2016 | | | | | | Occ % | | ADR | | RevPAR | | Percent Change from YTD 2016 | | | | Properties | | Rooms | | | |
| | | | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | Occ | ADR | RevPAR | Room Rev | Room Avail | Room Sold | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | Occ | ADR | RevPAR | Room Rev | Room Avail | Room Sold | Census | Sample | Census | Sample |
| China | CNY | 6.8910 | 69.2 | 65.7 | 529.29 | 531.88 | 366.39 | 349.64 | 5.3 | -0.5 | 4.8 | 8.0 | 3.1 | 8.5 | 63.8 | 60.7 | 537.86 | 542.77 | 343.02 | 329.46 | 5.1 | -0.9 | 4.1 | 7.4 | 3.1 | 8.4 | 12946 | 4250 | 2171001 | 826832 |
| Beijing | CNY | 6.8910 | 78.2 | 75.5 | 595.55 | 582.31 | 465.43 | 439.55 | 3.5 | 2.3 | 5.9 | 6.5 | 0.5 | 4.1 | 68.4 | 65.2 | 555.68 | 546.99 | 379.83 | 356.51 | 4.9 | 1.6 | 6.5 | 7.0 | 0.5 | 5.4 | 1373 | 424 | 229197 | 83295 |
| Chengdu | CNY | 6.8910 | 69.7 | 67.5 | 435.18 | 449.12 | 303.34 | 303.34 | 3.2 | -3.1 | 0.0 | 6.8 | 6.8 | 10.3 | 62.3 | 60.2 | 381.65 | 399.58 | 237.87 | 240.71 | 3.5 | -4.5 | -1.2 | 5.7 | 7.0 | 10.7 | 402 | 193 | 65223 | 34926 |
| Guangzhou | CNY | 6.8910 | 81.7 | 77.9 | 586.04 | 586.93 | 478.66 | 457.27 | 4.8 | -0.2 | 4.7 | 6.9 | 2.1 | 7.0 | 73.3 | 68.9 | 560.05 | 562.66 | 410.72 | 387.57 | 6.5 | -0.5 | 6.0 | 8.2 | 2.1 | 8.7 | 581 | 133 | 98989 | 27991 |
| Hangzhou | CNY | 6.8910 | 67.5 | 65.7 | 536.64 | 518.36 | 362.24 | 340.60 | 2.7 | 3.5 | 6.4 | 9.8 | 3.2 | 6.1 | 61.2 | 58.8 | 536.70 | 513.98 | 328.25 | 302.03 | 4.1 | 4.4 | 8.7 | 12.8 | 3.8 | 8.0 | 463 | 131 | 68850 | 24590 |
| Shanghai | CNY | 6.8910 | 80.6 | 79.3 | 654.00 | 657.63 | 526.87 | 521.38 | 1.6 | -0.6 | 1.1 | 3.6 | 2.6 | 4.2 | 70.7 | 68.0 | 609.00 | 615.00 | 430.44 | 418.35 | 3.9 | -1.0 | 2.9 | 5.3 | 2.4 | 6.4 | 1354 | 416 | 226409 | 91430 |
| Shenzhen | CNY | 6.8910 | 93.3 | 90.4 | 567.08 | 574.76 | 528.86 | 519.37 | 3.2 | -1.3 | 1.8 | 3.5 | 1.6 | 4.9 | 83.7 | 81.8 | 593.01 | 576.80 | 496.60 | 471.97 | 2.3 | 2.8 | 5.2 | 7.0 | 1.7 | 4.1 | 393 | 115 | 72064 | 25939 |
| Suzhou | CNY | 6.8910 | 65.5 | 64.7 | 386.50 | 383.49 | 252.98 | 248.00 | 1.2 | 0.8 | 2.0 | 5.3 | 3.3 | 4.5 | 59.1 | 60.7 | 399.30 | 399.61 | 235.96 | 242.68 | -2.7 | -0.1 | -2.8 | 1.6 | 4.5 | 1.7 | 266 | 102 | 41031 | 17330 |
| Wuhan | CNY | 6.8910 | 76.1 | 68.5 | 386.91 | 385.07 | 294.36 | 263.88 | 11.0 | 0.5 | 11.5 | 16.1 | 4.0 | 15.5 | 67.0 | 59.7 | 369.71 | 376.84 | 247.55 | 225.02 | 12.1 | -1.9 | 10.0 | 14.3 | 3.9 | 16.5 | 258 | 93 | 38870 | 16870 |
| Xian | CNY | 6.8910 | 63.9 | 64.2 | 322.02 | 335.92 | 205.66 | 215.72 | -0.5 | -4.1 | -4.7 | -0.4 | 4.4 | 3.9 | 61.1 | 60.8 | 319.83 | 328.74 | 195.37 | 199.82 | 0.5 | -2.7 | -2.2 | 2.2 | 4.5 | 5.1 | 290 | 110 | 48396 | 20002 |
| Hong Kong SAR | HKD | 7.7706 | 89.7 | 82.7 | 1,405.69 | 1,391.85 | 1,261.41 | 1,151.23 | 8.5 | 1.0 | 9.6 | 10.8 | 1.1 | 9.7 | 87.3 | 81.9 | 1,367.96 | 1,389.48 | 1,193.79 | 1,138.08 | 6.5 | -1.5 | 4.9 | 6.4 | 1.4 | 8.1 | 223 | 129 | 68059 | 47731 |

A blank row indicates insufficient data.

Source 2017 STR, Inc.

Hotel related information is available to schools/universities that are members of the STR SHARE Center. Free one year trial memberships are available. For information or to sign up, email sharecenter@str.com

For